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May 4, 2011

Philip J. Guarino
H S P Companies
110 North IH-35, Suite 315-390
Round Rock TX 78681

Subject: Your Instructor Application for SSPC Courses

Dear PJ,

We are pleased to inform you that you have met the initial requirements to become a **provisional instructor** for the following courses:

- **SSPC C1 Fundamentals of Protective Coatings for Industrial Structures**
- **SSPC C2 Planning and Specifying Industrial Coatings Projects**

Based on your credentials, education and excellent references we are granting you a provisional approval to teach each class twice with an approved SSPC Instructor.

In order to achieve lead instructor status, and to continue teaching the C1 and C2 courses, you must receive a satisfactory rating from an approved SSPC auditor or instructor who has observed you teaching each course. We will work with you to schedule this as soon as possible.

If you have any questions regarding this letter, please contact me at 412-281-2331 x2221.

Sincerely,

A handwritten signature in black ink that reads 'Jennifer Merck'. The signature is written in a cursive, flowing style.

Jennifer Merck
Training and Technical Program Specialist